

## **Dividend monitor**

## Small dividends by state-controlled Oblenergos

March 29, 2010

Yegor Samusenko syg@concorde.com.ua +380 44 391 5577

The Cabinet of Ministers, in a March 22 decree, ordered state companies make a 30% dividend payout from 2009 net income. In the investable universe, the decree primarily affects Oblenergos as most of them have yet to hold AGMs and had positive income in 2009.

The 30% ratio is twice higher than last year's for state-controlled Oblenergos. Since projected dividend yields are all below 3%, we do not expect this year's round of dividend announcements to materially affect stock prices.

## **Dividend summary**

Dividend Saminary				Expected dividends, UAH mIn			
		State stake	Net income 2009, UAH mln				
	Ticker				DPS, UAH Est. div. yield*		AGM date
Oblenergos							_
Chernivtsioblenergo	CHEN	70% + 1	19.8	5.9	0.104	2.3%	n/a
Cherkasyoblenergo	CHON	71.0%	31.3	9.4	0.063	1.4%	n/a
Dniprooblenergo	DNON	75% + 1	64.4	19.3	3.227	0.6%	n/a
Donetskoblenergo	DOON	65.1%	0.0	-	-	-	4/7/2010
Kharkivoblenergo	HAON	65% + 1	21.4	6.4	0.025	0.4%	n/a
Khmelnitskoblenergo**	HMON	70% + 1	13.0	1.9	0.015	0.4%	3/18/2010
Krymenergo	KREN	70% + 1	19.3	5.8	0.033	0.5%	3/25/2010
Kyivenergo	KIEN	50% + 1	-129.9	-	-	-	4/14/2010
Mykolaivoblenergo	MYON	70% + 1	5.2	1.5	0.010	0.3%	n/a
Ternopiloblenergo	TOEN	51%	-5.4	-	-	-	4/22/2010
Vinnitsaoblenergo**	VIEN	75% + 1	22.3	3.4	1.082	0.5%	3/17/2010
Volynoblenergo	VOEN	75% + 1	-3.2	-	-	-	3/11/2010
Zaporizhiaoblenergo	ZAON	60.3%	14.4	4.3	0.024	0.3%	3/31/2010
Zakarpatoblenergo	ZOEN	75% + 1	1.0	0.3	0.002	0.1%	n/a
GenCos							
Centrenergo	CEEN	78.3%	-252.2	-	-	-	3/30/2010
Dneprenergo	DNEN	50.0%	-236.0	-	-	-	4/1/2010
Donbasenergo	DOEN	85.8%	-33.6	-	-	-	4/8/2010
Zakhidenergo	ZAEN	70.1%	-391.7	-	-	-	3/24/2010
Telecoms							
Ukrtelecom	UTLM	92%	-456.4	-	-	-	n/a
Machinery							
Turboatom	TATM	75.22%	125.7	44.0	0.104	2.7%	2/4/2010
Luhanskteplovoz	LTPL	76%	n/a	-	-	-	n/a

Source: Company data, Concorde Capital calculations

<sup>\*\*15%</sup> dividend payout because AGM was held before March 26, 2010 market prices



Concorde Capital, Head office

2 Mechnikova Street, 16th Floor Parus Business Centre Kyiv 01601, Ukraine

Tel.: +380 44 391 5577 Fax: +380 44 391 5571

www.concorde.ua

CEO

Igor Mazepa im@concorde.com.ua

**Head of Sales & Trading** 

Alexander Shnir ash@concorde.com.ua

**International Sales & Trading** 

Anastasiya Nazarenko an@concorde.com.ua Marina Martirosyan mm@concorde.com.ua Rostyslav Shmanenko rs@concorde.com.ua

**Domestic Sales & Trading** 

Yuriy Pilipenko up@concorde.com.ua Alisa Tikhomirova up@concorde.com.ua

**Director of Research** 

Andriy Gostik, CFA ag@concorde.com.ua

Concorde Capital

4 Fourth Lesnoy Pereulok, 5th Floor Capital Plaza

Moscow 125047, Russia

Tel.: +7 495 642 87 15 Fax: +7 495 225 85 00

office@concorde.com.ua

RESEARCH

**Strategy** 

Andriy Gostik, CFA ag@concorde.com.ua

**Metals & Mining** 

Andriy Gerus ga@concorde.com.ua

Utilities (Telecom, Energy),

Machinery

Yegor Samusenko syg@concorde.com.ua

Oil & Gas

Andriy Gerus ga@concorde.com.ua

Real Estate, Consumer-related

Andriy Gostik, CFA ag@concorde.com.ua

Economics, Financial services

Mykyta Mykhaylychenko mms@concorde.com.ua

Fixed Income

Andriy Gerus ga@concorde.com.ua Mykyta Mykhaylychenko ga@concorde.com.ua

Politics

Brad Wells bw@concorde.com.ua

Editor

Brad Wells bw@concorde.com.ua

## Disclaimer

THIS REPORT HAS BEEN PREPARED BY CONCORDE CAPITAL INVESTMENT BANK INDEPENDENTLY OF THE RESPECTIVE COMPANIES MENTIONED HEREIN FOR INFORMATIONAL PURPOSES ONLY. CONCORDE CAPITAL DOES AND SEEKS TO DO BUSINESS WITH COMPANIES COVERED IN ITS RESEARCH REPORTS. AS A RESULT, INVESTORS SHOULD BE AWARE THAT CONCORDE CAPITAL MIGHT HAVE A CONFLICT OF INTEREST THAT COULD AFFECT THE OBJECTIVITY OF THIS REPORT.

THE INFORMATION GIVEN AND OPINIONS EXPRESSED IN THIS DOCUMENT ARE SOLELY THOSE OF CONCORDE CAPITAL AS PART OF ITS INTERNAL RESEARCH COVERAGE. THIS DOCUMENT DOES NOT CONSTITUTE OR CONTAIN AN OFFER OF OR AN INVITATION TO SUBSCRIBE FOR OR ACQUIRE ANY SECURITIES. THIS DOCUMENT IS CONFIDENTIAL TO CLIENTS OF CONCORDE CAPITAL AND IS NOT TO BE REPRODUCED OR DISTRIBUTED OR GIVEN TO ANY OTHER PERSON.

CONCORDE CAPITAL, ITS DIRECTORS AND EMPLOYEES OR CLIENTS MIGHT HAVE OR HAVE HAD INTERESTS OR LONG/SHORT POSITIONS IN THE SECURITIES REFERRED TO HEREIN, AND MIGHT AT ANY TIME MAKE PURCHASES AND/OR SALES IN THEM AS A PRINCIPAL OR AN AGENT. CONCORDE CAPITAL MIGHT ACT OR HAS ACTED AS A MARKET-MAKER IN THE SECURITIES DISCUSSED IN THIS REPORT. THE RESEARCH ANALYSTS AND/OR CORPORATE BANKING ASSOCIATES PRINCIPALLY RESPONSIBLE FOR THE PREPARATION OF THIS REPORT RECEIVE COMPENSATION BASED UPON VARIOUS FACTORS, INCLUDING QUALITY OF RESEARCH, INVESTOR/CLIENT FEEDBACK, STOCK PICKING, COMPETITIVE FACTORS, FIRM REVENUES AND INVESTMENT BANKING REVENUES.

PRICES OF LISTED SECURITIES REFERRED TO IN THIS REPORT ARE DENOTED IN THE CURRENCY OF THE RESPECTIVE EXCHANGES. INVESTORS IN FINANCIAL INSTRUMENTS SUCH AS DEPOSITORY RECEIPTS, THE VALUES OR PRICES OF WHICH ARE INFLUENCED BY CURRENCY VOLATILITY, EFFECTIVELY ASSUME CURRENCY RISK.

DUE TO THE TIMELY NATURE OF THIS REPORT, THE INFORMATION CONTAINED MIGHT NOT HAVE BEEN VERIFIED AND IS BASED ON THE OPINION OF THE ANALYST. WE DO NOT PURPORT THIS DOCUMENT TO BE ENTIRELY ACCURATE AND DO NOT GUARANTEE IT TO BE A COMPLETE STATEMENT OR SUMMARY OF AVAILABLE DATA. ANY OPINIONS EXPRESSED HEREIN ARE STATEMENTS OF OUR JUDGMENTS AS OF THE DATE OF PUBLICATION AND ARE SUBJECT TO CHANGE WITHOUT NOTICE. REPRODUCTION OF THIS DOCUMENT IN WHOLE OR IN PART WITHOUT PRIOR PERMISSION IS PROHIBITED.

NEITHER THIS DOCUMENT NOR ANY COPY HEREOF MAY BE TAKEN OR TRANSMITTED INTO THE UNITED STATES OR DISTRIBUTED IN THE UNITED STATES OR TO ANY U.S. PERSON (WITHIN THE MEANING OF REGULATION S UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT")), OTHER THAN TO A LIMITED NUMBER OF "QUALIFIED INSTITUTIONAL BUYERS" (AS DEFINED IN RULE 144A UNDER THE SECURITIES ACT) SELECTED BY CONCORDE CAPITAL.

THIS DOCUMENT MAY ONLY BE DELIVERED WITHIN THE UNITED KINGDOM TO PERSONS WHO ARE AUTHORIZED OR EXEMPT WITHIN THE MEANING OF THE FINANCIAL SERVICES AND MARKETS ACT 2000 (FSMA\*) OR TO PERSONS WHO ARE OTHERWISE ENTITLED TO RECEIVE THIS DOCUMENT UNDER THE FINANCIAL SERVICES AND MARKETS ACT 2000 (FINANCIAL PROMOTION) ORDER 2005, OR ANY OTHER ORDER MADE UNDER THE FSMA.