

# Gas Issue

## It's never too much

March 12, 2008

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# Ukraine's gas consumption\* '07, bcm

industry	34.2	48%
- energy	8.4	
- metallurgy	9.8	
- other	16.0	
Population and		
Budget enterprises	17.9	25%
MHE**	10.5	15%
Technological use	8.5	12%
Total consumption	71.1	

- \* See also the scheme on the next page
- \*\* Municipal heating enterprises

Source: Energobusiness

## Ukraine's gas prices\*, USD/tcm

	2007	* *2008
Imports	130.0	179.5
Population***	52.0-212.9	
MHE	113.2	
Budget enterprises	142.6	185.1
Industry	142.6	185.1

- \* Net of VAT, charges, distribution and other costs, except prices for MHE and the population, which include the aforementioned items
- \*\* As of March 2008 \*\*\* Differentiated by category of consumer

Source: Gas of Ukraine

## Yesterday, Central Asian gas producers agreed with Gazprom to raise their selling prices in 2009. Ukraine could see an up to 78% hike next year, to USD 300-320/tcm

- Ukraine's ability to offset the increase is limited, while softening its position on NATO accession and control over gas transit pipeline may help handle the issue
- We see more pressure on the trade balance and support for the UAH/USD exchange rate

#### Central Asian producers eye doubling gas price in 2009

Gazprom said yesterday Turkmenistan, Kazakhstan and Uzbekistan will get a "European" price for their natural gas next year. No exact prices or formulas were disclosed. Given our forecast of Gazprom's 2009 average price at the European border of USD 320-340/tcm and transit costs, we estimate Central Asian suppliers can count on USD 260-280/tcm in 2009, almost double the 2007 average of USD 142/tcm.

#### Ukraine can see an up to USD 140/tcm hike, 33% over our forecast

If Asian suppliers do succeed in doubling their price, the increase will certainly be passed on by Gazprom to the price of gas for Ukraine, which could reach USD 300-320/tcm at the border in 2009 (67-78% growth over USD 180/tcm in 2008, and 25-33% over our previous forecast). This would imply a price of USD 305-325/tcm for the industry (65-76% yoy growth).

### No way to offset the increase

Ukraine's ability to offset price growth is limited. Raising the transit tariff won't do the job, as it will be completely offset by a symmetrical increase in the cost of Asian gas transit through Russian territory. The potential effect of other short-term measures, like raising storage fees, is immaterial.

## Giving up geopolitical interests may help

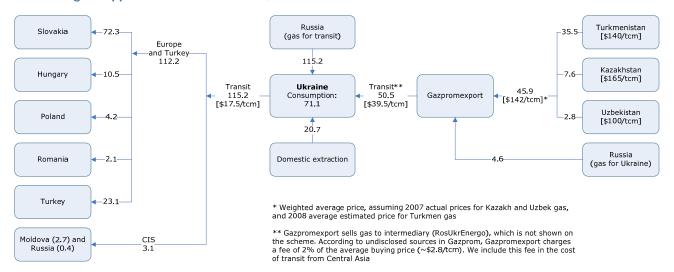
Ukraine's political forces could respond to the threat by softening their positions on geopolitical issues. It's not a great secret that the Kremlin has always been against NATO's expansion to the east, and remains interested in controlling Ukraine's high-pressure pipeline.

#### Macro impact: Trade balance deeper negative, support for UAH/USD rate

A higher gas price will also result in Ukraine's trade balance going deeper into the red, by USD 2.7 bln over our 2008 forecast (1.5% of 2009 projected GDP). This, in turn, might lend support to the dollar against the local hryvnya; so far we keep our forecast of UAH 5.0/USD 1 intact, unless we see more progress on the government's anti-inflationary measures.



## Ukraine's gas supplies and transit in 2007, bcm



Source: Energobusiness, Gazprom, Naftogaz of Ukraine, media





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