

# Gas Issue

# Tymoshenko wins lower gas price?

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| Ukraine's gas consumption* '07, bcm |      |     |  |  |
|-------------------------------------|------|-----|--|--|
| Industry                            | 34.2 | 48% |  |  |
| - energy                            | 8.4  |     |  |  |
| - metallurgy                        | 9.8  |     |  |  |
| - other                             | 16.0 |     |  |  |
| Population and                      |      |     |  |  |
| Budget enterprises                  | 17.9 | 25% |  |  |
| MHE**                               | 10.5 | 15% |  |  |
| Technological use                   | 8.5  | 12% |  |  |
| Total consumption                   | 71.1 |     |  |  |

<sup>\*\*</sup> Municipal heating enterprises

Source: Energobusiness

### Gas prices for Ukraine\*, USD/tcm

|               |         | 2007  | **2008       |
|---------------|---------|-------|--------------|
| Imports (Rus  | border) | 130.0 | 179.5        |
| Population*** | 52.0 -  | 212.9 | 63.8 - 259.7 |
| MHE           |         | 113.2 | 140.2        |
| Budget enterp | rises   | 142.6 | 199.7        |
| Industry      |         | 142.6 | 199.7        |

<sup>\*</sup> Net of VAT, charges, distribution and other costs, except prices for MHE and the population, which include the abovementioned items

Source: Gas of Ukraine

# Tymoshenko signs gas accord with Putin

After failure to reach a favorable agreement on the gas issue early this year, Prime Minister Yulia Tymoshenko returned from her visit to Russia with a much-sought and now much-lauded deal. The preliminary memorandum with Russia outlines a gradual, three-year transition to market prices, and specifies direct supplies of Russian gas through Naftogaz of Ukraine (i.e. sans current intermediary RosUkrEnergo). However, the direct agreement between Gazprom and Naftogaz Ukrainy is still needed to implement the deal.

### The new gas price formula?

Though an official formula was not announced, according to the newspaper Ukrainska Pravda, which cited undisclosed sources, the following pricing formula received the assent of both parties at the meeting:

$$P_{new} = P + 1/3 (P_{eur} - T - P)$$
, where:

 $\mathbf{P}_{\mathsf{new}}\,$  – new gas price at Ukrainian-Russian border

P - current gas price at Ukrainian-Russian border

P<sub>eur</sub> – European average gas price\*

T – price of gas transit via Ukrainian territory

# Positive development, though subject to political risk

We consider the news positive for two main reasons. First, given this formula, the price can be ~USD 60 lower than we previously expected (USD 320-340). Second, the gas price outlook for the next three years can become more certain would the binding agreement between Gazprom and Naftogaz Ukrainy be signed.

Keeping in mind political risks including the dissolution of the Verkhovna Rada and a possible change in the Prime Minister, for now, we keep our 2009 price forecast unchanged. Conversely, if Tymoshenko manages to retain her post as Prime Minister, the preliminary memorandum could turn into a binding agreement.

<sup>\*\*</sup> As of September

<sup>\*\*\*</sup> Differentiated by category of consumer

<sup>\*</sup>As stated in the article, we assume this price is net of transportation cost through European territory



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