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Anna Dudchenko ad@concorde.com.ua +380 44 391 5577

Ukraine / Agriculture Harvest progress in Ukraine

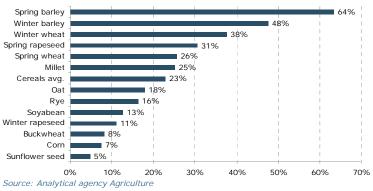
Highest yields since 1990

Yesterday, the Ukrainian Agrarian Ministry released information on the progress of this year's harvesting campaign: domestic agro companies harvested 16.6 mln mt of grain as of July 23 and showed an average yield on cereals' of 3.26 mt/ha vs. 2.12 mt/ha in 2007. Ukraine will have its highest yields since 1990 if the harvest stays on course. We believe that domestic agro companies will exceed their previous sales plans based on interim yield data.

Yield forecast revised upward for seven months in a row

Leading Ukrainian analytical agency Agriculture upgraded its 2008 crop yield forecast in each of the last seven months, a reflection of incoming data on crops and climatic conditions. Its recent (*July 10, 2008*) update suggests the average increase in yields of the six major crops: wheat, barley, corn, sunflower seed, rapeseed and soybean will be 27% vs. 2007 (*see Appendix A*). Barley and wheat are to post the highest growth, 56% and 32%.

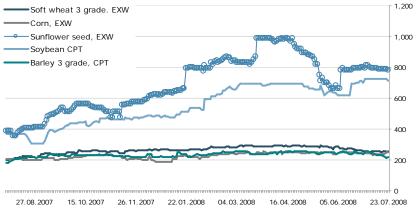
Average Ukrainian crop yield growth, 2008E vs. 2007



Domestic high prices are stable

Ukrainian prices for soft commodities are hovering around historical highs, driven by high price environment globally and the abolishment of grain export quotas due to Ukraine's WTO accession.

Ukraine's prices for key agricultural crops, USD/mt



Source: Analytical agency Agriculture

Sufficient storage capacities provide competitive edge

The consensus forecast of the grain harvest in Ukraine this year is 40-43 mln mt, vs. 29 mln mt last year. There is ~30 mln mt of storage in Ukraine, according to the management of agricultural companies (as official statistics are not available). We assume that companies that do not have their own silos and failed to rent any, maybe forced to sell their crops immediately after the harvest, hence, at lower prices than in 2-3 months later (as it usually works).

* - including grain crops: wheat, barley, corn, oat, etc.



Appendix A: Yield forecast dynamics

Crop	2007	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Jul-08 <i>J</i>	ul-08 vs.
	factual								2007, %
Winter wheat	2.28	2.79	2.78	2.80	2.84	2.84	3.01	3.13	38%
Spring wheat	1.79	2.14	2.12	2.12	2.15	2.16	2.17	2.25	26%
Winter barley	1.80	2.33	2.38	2.37	2.37	2.39	2.46	2.65	48%
Spring barley	1.46	2.07	2.06	2.10	2.10	2.11	2.25	2.39	64%
Corn	3.68	3.75	3.86	3.87	3.95	3.95	3.95	3.95	7%
Rye	1.68	1.90	1.84	1.87	1.86	1.90	1.99	1.95	16%
Oat	1.62	1.77	1.72	1.73	1.73	1.76	1.90	1.91	18%
Buckwheat	0.80	0.94	0.90	0.83	0.79	0.79	0.88	0.87	8%
Millet	0.99	1.20	1.15	1.15	1.14	1.14	1.21	1.25	25%
Sunflower seed	1.31	1.26	1.28	1.31	1.33	1.34	1.37	1.37	5%
Winter rapeseed	1.37	1.50	1.44	1.44	1.44	1.45	1.52	1.52	11%
Spring rapeseed	0.99	1.14	1.12	1.15	1.16	1.20	1.29	1.30	31%

Source: Analytical agency Agriculture



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Sell	7	6%
Under Review	8	7%
Total	114	100%

Buy	7	100%
Hold	0	0%
Sell	0	0%
Under Review	0	0%
Total	7	100%

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Concorde Capital, Head office 2 Mechnikova Street, 21st Floor Parus Business Centre Kyiv 01601, Ukraine Tel.: +380 44 391 5577 Fax: +380 44 391 5571

www.concorde.ua

CEO Igor Mazepa

Head of Equity Sales Roman Nasirov

Equity Sales Anastasiya Nazarenko Marina Martirosyan Andriy Supranonok Marina Cherednichenko Alyona Degrik

Director of Research Konstantin Fisun, CFA im@concorde.com.ua

rn@concorde.com.ua

an@concorde.com.ua mm@concorde.com.ua sap@concorde.com.ua cmg@concorde.com.ua dav@concorde.com.ua

kf@concorde.com.ua

Concorde Capital 4 Fourth Lesnoy Pereulok, 5th Floor Capital Plaza Moscow 125047, Russia Tel.: +7 495 642 87 15 Fax: +7 495 225 85 00

office@concorde.com.ua

RESEARCH

Strategy Konstantin Fisun Oleksandr Klymchuk

Metals & Mining Eugene Cherviachenko Andriy Gerus

Utilities (Telecom, Energy) Alexander Paraschiy

Oil & Gas, Chemicals, Pharmaceuticals Vladimir Nesterenko

Real Estate/Construction Andriy Gostik, CFA Alexander Romanov

Consumer-related Olha Pankiv Anna Dudchenko

Machinery Inna Perepelytsya

Financial Services, Retail Alexander Viktorov

Economics Polina Khomenko Andrii Parkhomenko

Fixed Income Oleksandr Klymchuk

Editor Brad Wells kf@concorde.com.ua ok@concorde.com.ua

ec@concorde.com.ua ga@concorde.com.ua

ap@concorde.com.ua

vn@concorde.com.ua

ag@concorde.com.ua ar@concorde.com.ua

op@concorde.com.ua ad@concorde.com.ua

pi@concorde.com.ua

av@concorde.com.ua

pk@concorde.com.ua pav@concorde.com.ua

ok@concorde.com.ua

bw@concorde.com.ua

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