

September 23, 2016

A conventional 2017 budget

The "no surprises" spending plan

The 2017 draft budget is dramatically different from what we're used to seeing during the last two years. It includes no large-scale changes in taxation rules, no quasi-fiscal outlays, an identical spending structure as a year ago and a deficit budgeted at a normal level of 3.0% of GDP. Against this refreshing backdrop, the main target for criticism appeared to be its macro forecast of 3% GDP growth in 2017. Still, the overly optimistic real growth forecast is compensated by underestimated inflation in what amounts to quite a realistic 2017 tax base estimate (nominal GDP).

Realistic macro forecast

The Finance Ministry developed a 2017 draft budget anticipating 3% yoy GDP growth in 2017, 8.1% consumer inflation and a UAH 27.2/USD average hryvnia exchange rate. Nominal GDP was estimated at UAH 2,585 bln. Though our estimate for real GDP growth in 2017 is more pessimistic (we expect a 2.1% yoy increase), we have a higher inflation forecast (8.9% yoy CPI increase) and lower average hryvnia exchange rate estimate at UAH 28.0/USD. As a result, the tax base (nominal GDP) appeared to be about the same as officials estimated at UAH 2,597 bln. So we see the basic macro-parameters that the budget was developed upon as quite realistic.

Revenues: cancelled special regime for agri-producers and higher excise duties

State budget revenues are projected to rise to 27.3% of GDP (UAH 706.3 bln) compared to 26.6% of GDP (UAH 601.9 bln) as planned in 2016. The main sources for growing tax collections are increased excise duties (growing to 4.2% of GDP from 3.6% of GDP in 2016) and cancelled residuals of a special tax regime for agriproducers (general VAT revenues will grow to 10.9% of GDP from 10.3% of GDP a year ago). Remarkably, the authorities plan to reduce rent for natural gas extraction (from deposits at a depth of more than 5,000 meters) to 29% from 50% currently, which will translate into falling rent on mineral extraction collections (to 2.0% of GDP from 2.8% of GDP). Also important, the Finance Ministry plans substantial revenues from National Bank "profits" in 2017, with the draft budget earmarking a UAH 41.0 bln wire from the bank compared to UAH 38.1 bln budgeted for 2016.

Spending: defence and housing subsidies

On the spending side, significant defense spending has been preserved at UAH 64.0 bln, or 2.48% of GDP (compared to UAH 55.6 bln in 2016, or 2.46% of GDP), as well as increasing outlays on housing subsidies at UAH 53.2 bln, or 2.1% of GDP (compared to UAH 41.5 bln in 2016, or 1.8% of GDP). At the same time, spending on education is planned to decline to UAH 70.5 bln (2.7% of GDP) from UAH 70.9 bln (3.1% of GDP). Subsidies for the pension fund grew to UAH 157.4 bln (UAH 145.5 bln in 2016), but in relative terms the subsidy decreased to 6.1% of GDP (compared to 6.4% of GDP). Debt servicing was reported at UAH 111.3 bln (4.3% of GDP) compared to UAH 99.1 bln (4.4% of GDP in 2016).

Deficit targeted at 3.0% of GDP

The state budget deficit was defined at 3.0% of GDP (UAH 77.5 bln), which is lower than 3.7% of GDP (UAH 83.7 bln) outlined for 2016. Similar to the last three years, a large part of the deficit is expected to be covered by UAH 17.1 bln from privatization proceeds. We do not know the IMF requirement for the 2017 deficit, but the number is close to the projections for the general budget deficit (3.1% of GDP) released with the August 2015 IMF memorandum.

Alexander Paraschiy

ap@concorde.com.ua

State budget stats, UAH bln

	2016 plan	2017 plan	yoy
Revenues	601.9	706.3	17.3%
Spending	674.5	775.3	14.9%
Deficit	83.7	77.5	-7.3%
% of GDP	3.7%	3.0%	-0.7pp

Source: Verkhovna Rada, Concorde Capital estimates



Key budget stats

State budget revenues and expenditures, UAH bln

	Target 2016	Target 2017	Target 2017 / 2016
State budget revenues	601.9	706.3	17.3%
% of GDP	26.61%	27.32%	0.7pp
State budget spending	674.5	775.3	14.9%
% of GDP	29.82%	29.99%	0.2pp
State budget deficit	83.7	77.5	-7.3%
% of GDP	3.70%	3.00%	-0.7pp
Budget revenues:			
Tax revenues	501.3	588.0	17.3%
% of GDP	22.16%	22.75%	0.6pp
Personal income tax	55.3	63.2	14.2%
% of GDP	2.45%	2.44%	0.0pp
Enterprise profit tax	48.2	57.3	18.9%
% of GDP	2.13%	2.22%	0.1pp
VAT	232.7	281.7	21.1%
% of GDP	10.29%	10.90%	0.6pp
Rent on mineral extraction	62.5	52.1	-16.6%
% of GDP	2.76%	2.02%	-0.7pp
Import duties	19.3	22.4	16.0%
% of GDP	0.85%	0.86%	0.0pp
Excise duties	81.9	109.6	33.8%
% of GDP	3.62%	4.24%	0.6pp
Non-tax revenues	82.8	101.6	22.7%
% of GDP	3.66%	3.93%	0.3pp
Transfer from the NBU	38	41	7.9%
% of GDP	1.68%	1.59%	-0.1pp
Budget spending:			
Defense Ministry	55.6	64.0	15.1%
% of GDP	2.46%	2.48%	0.0pp
Internal affairs (police)	41.2	46.1	0.0%
% of GDP	1.82%	1.78%	0.0pp
Ministry of education	70.9	70.5	-0.5%
% of GDP	3.14%	2.73%	-0.4pp
Ministry of healthcare	56.9	62.0	9.0%
% of GDP	2.52%	2.40%	-0.1pp
Ministry of social policy	154.8	166.7	7.7%
% of GDP	6.84%	6.45%	-0.4pp
Incl. pension fund subsidy	145.5	157.4	8.2%
% of GDP	6.43%	6.09%	-0.3pp
/ ·	18.8		
State road agency		14.2	-24.1%
% of GDP	0.83%	0.55%	-0.3pp
Finance Ministry % of GDP	207.7	254.3	22.4%
	9.18%	9.84%	0.7pp
Incl. housing subsidies	41.5	53.2	28.2%
% of GDP	1.83%	2.06%	0.2pp
Incl. debt servicing	99.1	111.3	12.4%
% of GDP	4.38%	4.31%	-0.1pp
Incl. social assistance % of GDP	45.5 2.01%	53.9 2.09%	18.6% 0.1pp

Source: Verkhovna Rada, MinFin, UkrStat, Concorde Capital estimates



Contacts

CONCORDE CAPITAL

Kviv 01601. Ukraine

2 Mechnikova Street, 16th Floor Parus Business Centre

Tel.: +380 44 391 5577 Fax: +380 44 391 5571 www.concorde.ua

Bloomberg: TYPE CONR <GO>

CEO

Igor Mazepa im@concorde.com.ua

SALES

Alexandra Kushnir Marina Martirosyan Yuri Tovstenko Alisa Tykhomirova ak@concorde-group.eu mm@concorde.com.ua ytovstenko@concorde.com.ua at@concorde.com.ua RESEARCH

Head of Research

Alexander Paraschiy ap@concorde.com.ua

Macroeconomics

Alexander Paraschiy ap@concorde.com.ua

Metals & Mining, Consumer

Roman Topolyuk rt@concorde.com.ua

Utilities, Energy, Financial, Consumer

Alexander Paraschiy ap@concorde.com.ua

Politics

Zenon Zawada zzawada@concorde.com.ua

Editor

Zenon Zawada zzawada@concorde.com.ua

DISCLAIMER

THIS REPORT HAS BEEN PREPARED BY CONCORDE CAPITAL INVESTMENT BANK INDEPENDENTLY OF THE RESPECTIVE COMPANIES MENTIONED HEREIN FOR INFORMATIONAL PURPOSES ONLY. CONCORDE CAPITAL DOES AND SEEKS TO DO BUSINESS WITH COMPANIES COVERED IN ITS RESEARCH REPORTS. AS A RESULT, INVESTORS SHOULD BE AWARE THAT CONCORDE CAPITAL MIGHT HAVE A CONFLICT OF INTEREST THAT COULD AFFECT THE OBJECTIVITY OF THIS REPORT.

THE INFORMATION GIVEN AND OPINIONS EXPRESSED IN THIS DOCUMENT ARE SOLELY THOSE OF CONCORDE CAPITAL AS PART OF ITS INTERNAL RESEARCH COVERAGE. THIS DOCUMENT DOES NOT CONSTITUTE OR CONTAIN AN OFFER OF OR AN INVITATION TO SUBSCRIBE FOR OR ACQUIRE ANY SECURITIES. THIS DOCUMENT IS CONFIDENTIAL TO CLIENTS OF CONCORDE CAPITAL AND IS NOT TO BE REPRODUCED OR DISTRIBUTED OR GIVEN TO ANY OTHER PERSON.

CONCORDE CAPITAL, ITS DIRECTORS AND EMPLOYEES OR CLIENTS MIGHT HAVE OR HAVE HAD INTERESTS OR LONG/SHORT POSITIONS IN THE SECURITIES REFERRED TO HEREIN, AND MIGHT AT ANY TIME MAKE PURCHASES AND/OR SALES IN THEM AS A PRINCIPAL OR AN AGENT. CONCORDE CAPITAL MIGHT ACT OR HAS ACTED AS A MARKET-MAKER IN THE SECURITIES DISCUSSED IN THIS REPORT. THE RESEARCH ANALYSTS AND/OR CORPORATE BANKING ASSOCIATES PRINCIPALLY RESPONSIBLE FOR THE PREPARATION OF THIS REPORT RECEIVE COMPENSATION BASED UPON VARIOUS FACTORS, INCLUDING QUALITY OF RESEARCH, INVESTOR/CLIENT FEEDBACK, STOCK PICKING, COMPETITIVE FACTORS, FIRM REVENUES AND INVESTMENT BANKING REVENUES.

PRICES OF LISTED SECURITIES REFERRED TO IN THIS REPORT ARE DENOTED IN THE CURRENCY OF THE RESPECTIVE EXCHANGES. INVESTORS IN FINANCIAL INSTRUMENTS SUCH AS DEPOSITORY RECEIPTS, THE VALUES OR PRICES OF WHICH ARE INFLUENCED BY CURRENCY VOLATILITY, EFFECTIVELY ASSUME CURRENCY RISK.

DUE TO THE TIMELY NATURE OF THIS REPORT, THE INFORMATION CONTAINED MIGHT NOT HAVE BEEN VERIFIED AND IS BASED ON THE OPINION OF THE ANALYST. WE DO NOT PURPORT THIS DOCUMENT TO BE ENTIRELY ACCURATE AND DO NOT GUARANTEE IT TO BE A COMPLETE STATEMENT OR SUMMARY OF AVAILABLE DATA. ANY OPINIONS EXPRESSED HEREIN ARE STATEMENTS OF OUR JUDGMENTS AS OF THE DATE OF PUBLICATION AND ARE SUBJECT TO CHANGE WITHOUT NOTICE. REPRODUCTION OF THIS DOCUMENT IN WHOLE OR IN PART WITHOUT PRIOR PERMISSIONS IN PROHIBITED.

NEITHER THIS DOCUMENT NOR ANY COPY HEREOF MAY BE TAKEN OR TRANSMITTED INTO THE UNITED STATES OR DISTRIBUTED IN THE UNITED STATES OR TO ANY U.S. PERSON (WITHIN THE MEANING OF REGULATION S UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT")), OTHER THAN TO A LIMITED NUMBER OF "QUALIFIED INSTITUTIONAL BUYERS" (AS DEFINED IN RULE 144A UNDER THE SECURITIES ACT") SELECTED BY CONCORDE CAPITAL.

THIS DOCUMENT MAY ONLY BE DELIVERED WITHIN THE UNITED KINGDOM TO PERSONS WHO ARE AUTHORIZED OR EXEMPT WITHIN THE MEANING OF THE FINANCIAL SERVICES AND MARKETS ACT 2000 ("FSMA") OR TO PERSONS WHO ARE OTHERWISE ENTITLED TO RECEIVE THIS DOCUMENT UNDER THE FINANCIAL SERVICES AND MARKETS ACT 2000 (FINANCIAL PROMOTION) ORDER 2005, OR ANY OTHER ORDER MADE UNDER THE FSMA.

©2016 CONCORDE CAPITAL