



Oleksandr Klymchuk ok@concorde.com.ua +380 44 207 5037 www.concorde.com.ua Bloomberg: CONR<GO> October 6, 2006

Analyst's Notebook

Ukraine / Equity Strategy / Quantitative Analysis

PFTS Index adds another heavyweight

On Oct. 2, the first trading day of the month, Ukraine's leading securities trading system, the PFTS, added Ukrsotsbank (USCB: BUY) to its equity index. USCB is the sixth largest bank in the country in terms of assets; Banca Intesa signed a deal to acquire it in February. USCB is currently one of the most liquid stocks on the market. We support PFTS' decision to include the stock in the index.

Over the first nine months of 2006, USCB was the 8th most traded stock on the PFTS in terms of trading volume and 4th in terms of concluded deals.

As of Oct. 2, the weight of USCB in the PFTS index basket was 9.77%.

PFTS Index Basket MCap, USD mn FF MCap Share Share Trading Vol Annualized Ticker FF* Company 9m06 USD mln 02.10.06 USD mln 03.05.06 02.10.06 FF Turnover NPR NITR 706.6 38.67% 273.3 17.2% 18.05% 18.3 8.9% 3 404.0 8.00% 17.99% 37.1% Ukrnafta UNAF 272.3 16.8% 75.8 Ukrtelecom UTEL 3 333.6 7.14% 238.0 15.72% 20.2 11.3% 18.5% USCB 1 243.3 11.90% Ukrsotsbank 148.0 9.77% 26.2 23.6% Zakhidenergo ZAEN 412.9 29.90% 7.6% 15.9 123.5 8.16% 17.1% Raiff. Bank Aval BAVL 1 314.4 6.50% 85.4 7.4% 54.4 84.9% 5.64% DNEN 331.3 23.96% 79.4 4.7% 5.24% 22.7 Dniproenergo 38.2% Centrenergo CEEN 362.5 21.71% 78.7 5.20% 15.1 25.6% 4.3% 429 7 17 87% 5 07% Stirol STIR 76.8 6.6% 12.3 21.3% 123.4 37.27% 12.3 Kievenergo KIFN 46.0 4 5% 3 04% 35.8% Poltava Iron Ore PGOK 118.9% 771.2 4.00% 30.8 2.04% 27.5 170.6 14.23% 1 4% Donbasenergo DOFN 24.3 1 60% 44 24.3% Luhanskteplovoz I TPI 97.9 24.00% 23 5 18% 1 55% 26.0 147 8% Sumy Frunze SMASH 253.4 5.47% 13.9 0.92% 9.7 92.9% Source: PFTS; * Free float as defined by the PFTS Index Committee

The index's expansion into the banking sector came at the expense of the telecommunications, energy and oil & gas sectors, which is well-deserved: these sectors remain over-represented by the index. Since USCB was added, the banking sector's share of the PFTS index has more than doubled. The banking sector's current share may look high, but is justified by increasing trading activity in banking stocks and the sector's rapid growth.

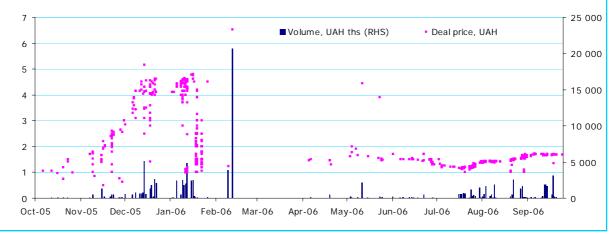




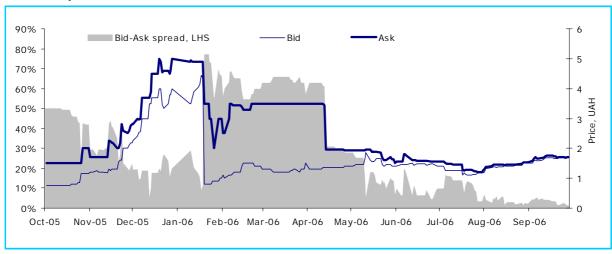
USCB Trading Profile

At the beginning of the year there was a dramatic price adjustment and a three month period when the stock's trading nearly came to a halt in the wake of problems related to an additional share issue. Starting in April, as challenges to the issue in Ukrainian courts were settled, the liquidity of USCB improved significantly, the bid-ask spread narrowed and trading volumes recovered. The new share emission was officially registered in July.

Concluded Deals



Source: PFTS



Bid-Ask Spreads

Source: PFTS





*Starting from April 13, when trading activity in USCB began to recover Source: PFTS, Concorde Capital



Disclaimer

This report has been prepared by Concorde Capital investment bank for informational purposes only. Concorde Capital does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that Concorde Capital may have a conflict of interest that could affect the objectivity of this report.

Concorde Capital, its directors and employees or clients may have or have had interests or long or short positions in the securities referred to herein, and may at any time make purchases and/or sales in them as principal or agent. Concorde Capital may act or have acted as marketmaker in the securities discussed in this report. The research analysts, and/or corporate banking associates principally responsible for the preparation of this report receive compensations based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues and investment banking revenues.

Concorde Capital verifies all the information it receives however, due to the timely nature of this report, the information contained may not have been verified as being entirely accurate and therefore we do not purport this document to be a complete statement or summary of the available data. Any opinions expressed herein are statements of our judgments as of the date of publication and are subject to change without notice. Reproduction without prior permission is prohibited. © 2006 Concorde Capital